

## Sylvain Chauvet

## Country Director of Operations

17th February 1970 (46 years old)  
French  
Married – 2 children (1 natural & 1 adopted)  
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La Havana – Cuba



## WORKING EXPERIENCES

Jan 2016 to date

### ACCOR CUBA

La Havana – **Cuba**

Position: **Country Director of Operations**

Website: [www.accorhotels.com](http://www.accorhotels.com)

Job description: Country Director of Operations in charge of 3 hotels:

- Mercure Sevilla La Habana - 178 rooms | Acting as General Manager
- Mercure Playa de Oro - Varadero - 380 rooms
- Pullman Cayo Coco - 560 rooms



Jan 2014 to Dec 2015

### SOFITEL MALABO

Malabo – **Equatorial Guinea**

Position: **Cluster General Manager**

Website: [www.sofitel.com](http://www.sofitel.com)

Job description: General Manager in charge of the 2 Sofitel in Equatorial Guinea

Sofitel Malabo Sipopo Le Golf (97% satisfaction on Tripadvisor)  
Sofitel Malabo President Palace (85% satisfaction on Tripadvisor)

On January 13th, 2016, I have been awarded by the President of Equatorial Guinea as Officer of The Legion of Honour (Oficial de la Orden de la Independencia) for my outstanding participation during 8 years to the development of the country.

[www.chauvet.info/V2/honour.html](http://www.chauvet.info/V2/honour.html)



Feb 2011 to Jan 2014

### SOFITEL MALABO SIPOPO LE GOLF

Sipopo – **Equatorial Guinea**

Position: **General Manager (Pre-opening / Opening)**


Website: [www.sofitel.com](http://www.sofitel.com)

Job description: 200 rooms – 220 employees – 18 holes golf course – Owned by the Government of Equatorial Guinea.

Contract agreement has been signed in December 2010. We had 6 months to succeed the opening and welcome the XVII<sup>th</sup> African Union Summit (June 29<sup>th</sup> & 30<sup>th</sup>, 2011).

Since the opening we welcomed several international conferences

The hotel has been awarded **Best African Luxury Golf Resort** by the World Luxury Hotel Awards in 2013.

 **Travelers' Choice® 2013 Winner**  
Top









The hotel has been awarded 11<sup>th</sup> best hotel in all Africa for 2013.

#### Employees' satisfaction survey

December 2014 – 92% |  
December 2013 – 92% | happy to work in the hotel  
December 2012 – 95% |  
December 2011 – 90% |

**On February 2011, I have been awarded by Sofitel as the best General Manager in one of the 3 values of Sofitel: "Spirit of Openness"**



June 2008 to Feb 2011	<b>SOFITEL MALABO PRESIDENT PALACE</b>	Malabo – <b>Equatorial Guinea</b>
Position: <b>General Manager</b> Website: <a href="http://www.sofitel.com">www.sofitel.com</a> Job description: 100 rooms – 140 employees – Owned by the Government of Equatorial Guinea  	100% business & politic hotel Since June 2008, we have welcomed 1 King, 1 princess and 21 Presidents and more than 50 Ministers.	
Dec 2006 to May 2008	<b>CORINTHIA ATLANTIC HOTEL</b>	Banjul – <b>The Gambia</b>
Position: <b>General Manager</b> Website: <a href="http://www.corinthiahotels.com">www.corinthiahotels.com</a> Job description: 204 rooms – 250 employees – Hotel + Air catering    Owned by 	Several objectives have been achieved: - The “F&B extra” incomes have been increased by 50% after changing the cash policy with cashless policy. - The general expenses have been decreased by 20% - The general state of the hotel and the quality of the service have been upgraded.	  On the 09 <sup>th</sup> of October 2007, Corinthia Atlantic Hotel has been officially awarded <b>Gambia’s leading hotel</b> by the World Travel Awards.
Aug 2002 to Nov 2006	<b>KARAFUU HOTEL BEACH RESORT 5*</b>	Zanzibar - <b>Tanzania</b>
Position: <b>General Manager</b> Website: <a href="http://www.karafuuzanzibar.com">www.karafuuzanzibar.com</a> Job description: When I took over the management of the hotel, the image, the margin and the quality of the hotel were very poor.  	On the 20 <sup>th</sup> of September 2006, after 4 years of management, Karafuu Hotel has been officially awarded <b>Africa’s leading resort &amp; Tanzania’s leading hotel</b> by the World Travel Awards.	
Feb 2002 to July 2002	<b>KARAFUU HOTEL BEACH RESORT 5*</b>	Zanzibar - <b>Tanzania</b>
Position: <b>Deputy General Manager</b> Website: <a href="http://www.karafuuzanzibar.com">www.karafuuzanzibar.com</a>		
Aug 1997 to July 2001	<b>TANGANYIKA WILDLIFE SAFARI</b>	Arusha - <b>Tanzania</b>
Position: <b>Director and Operations Manager</b> Website: <a href="http://www.tanganyika.com">www.tanganyika.com</a>  	Main responsibilities: <ul style="list-style-type: none"> <li>• to manage a team of 140 people</li> <li>• to organise drivers, guides and cars timetables (car fleet of 30 cars)</li> <li>• to negotiate contracts with suppliers</li> <li>• to book all safaris</li> <li>• to manage 3 tented camps including the opening of 2 of them</li> <li>• to deal with the logistic (drivers, guides, cars, campsite, supply,...)</li> <li>• to accompany groups during their safari (between 50 to 100 people)</li> <li>• to accompany Travel Agencies on survey</li> </ul> Over a 4 years period we dealt with more than 15 000 customers.	
Oct 1993 – July 1997	<b>IDA INFORMATIQUE &amp; COGNOS FRANCE</b>	Toulouse – Paris - <b>France</b>
Position: <b>Sales &amp; Marketing Manager</b>		

## EDUCATION

<b><u>2016</u></b>	-	<b>46 years</b>	Managerial leadership 2*
<b><u>2015</u></b>	-	<b>45 years</b>	Managerial leadership 1*
<b><u>2013</u></b>	-	<b>43 years</b>	Self-knowledge*
<b><u>2012</u></b>	-	<b>42 years</b>	Business Master*
<b><u>2011</u></b>	-	<b>41 years</b>	Fit for Business
<b><u>2010</u></b>	-	<b>40 years</b>	The income statement advanced – Budget preparation and monitoring*
<b><u>2010</u></b>	-	<b>40 years</b>	Luxury immersion (Louis Vuitton, Hermes, Fouquet's hotel ...)
<b><u>2009</u></b>	-	<b>39 years</b>	Yield Management*
<b><u>2008</u></b>	-	<b>38 years</b>	Crisis management*
<b><u>1992</u></b>	-	<b>22 years</b>	European M.B.A. in Marketing
<b><u>1991</u></b>	-	<b>21 years</b>	High level marketing diploma
<b><u>1990</u></b>	-	<b>20 years</b>	Polytechnic diploma
<b><u>1988</u></b>	-	<b>18 years</b>	Scientific high school leaving certificate

\* Accor Academy

<u>Foreign languages</u>	French (mother tongue) - English (fluent) – Spanish (fluent) – Swahili (basic)
<u>Computer</u>	Perfect knowledge of Microsoft Office Internet site realisation (Dreamweaver MX, Flash MX, Paint Shop Pro...)

## HOBBIES

Golf, trekking, scuba-diving, free diving, inline skating, surf, squash.

For more details on each part of my CV, please visit my web site:

**[www.chauvet.info](http://www.chauvet.info)**



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***"Some days you win. Others, you learn"***